



جامعة الجميع الذكية
EVERYONE'S SMART UNIVERSITY

Everyone's Smart University

Project (Spring 2021)

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Section

Master

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(PMG506)

THE REVENUES AND PROFITS OF COOPERATIVE SOCIETY FOR MANAGEMENT OF HEALTH FACILITIES

1. INTROUCTION

Cooperative societies are considered one of the channels of cooperation, it is defined as institutions with economic and social goals consisting of people with similar purposes and needs who contribute the founding of the organization. The project is establishment of a cooperative society to support all healthcare facilities , through accreditation to continuously comply with quality and patient safety. preparing health buildings to achieve engineering standards and equipping health buildings in order to obtain the Saudi Center certificate and the American certificate for hospital accreditation and to ensure that the systems and facilities in health facilities conform to international specifications and standards with the possibility of preparing and discussing the bills of quantities and the scope of work for new projects or renovation projects in addition to everything that contributes to increase the efficiency and operation of hospitals and health centers.

As a co-founder and permanent member of the cooperative society for management of health facilities, my role was related to the work of an economic feasibility study to identify the economic projects in the Kingdom in terms of population growth, per capita income, GDP and demand for the commodity in addition to reviewing statistics on cooperative societies in terms of their numbers, classification, and the size of their capital.

The size of the revenue and profits of the cooperative society is determined by the level of supply and demand in the first age stage of the association and the expected revenues from the activities that the proposed cooperative society practices such as training courses, conferences, medical consultations, annual events and members contributions

It is planned that the costs of the services provided by the association will be as follows:

#	DATA	REVENUE IN RIYAL
1	Training Courses	180,000
2	Conferences	90,000
3	Annual Events	60,000
4	Medical Treatment Consultation	40,000
5	Insurance brokerage activity	50,000
6	Member Contributions	50,000
TOTAL		470,000

SWOT ANALYSIS



Strengths

location :The project location is characterized by being in a populated area, which provides a great opportunity for the success of the project.

Quality: Dealing with high quality products through specialized technicians.

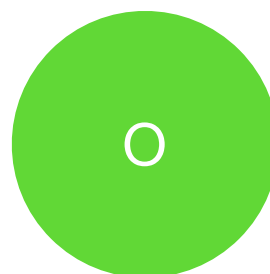
Prices: The prices of services will be at the average price.



Weaknesses

Competitors: there is no enough space to match the activity Technical.

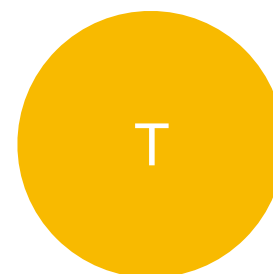
m a n p o w e r : Technical workers specialized in production will be used to provide a high quality product.



Opportunities

The region's need for this type of association to develop the administrative and h u m a n development of health facilities.

Governmental support through what it provides to s u p p o r t cooperative societies, including subsidies and facilities.



Threats

The entry of new competitors into the market with large investments may turn the scales.

2. LITERATURE REVIEW

The demand for the services that will be provided by the cooperative society has a positive effect on the services of the association, and it will have positive effects in providing services at lower costs to the beneficiaries, which will provide an opportunity for all beneficiaries to benefit from the services at the lowest cost, as the number of cooperative societies in Saudi Arabia reached 268 during the year 2019 and are classified into 8 types As follows [1] :

TYPE							
CITY	AGRICULTURAL	MULTIPURPOSE	CONSUMER	VOCATIONAL	MARKETING	FISHERMEN	SERVICES
RIYADH	13	38	0	2	0	0	7
MAKAH	8	17	2	1	0	3	1
MEDINAH	5	12	1	0	0	1	4
QASSIM	9	11	2	0	0	0	1
DAMMAM	4	17	1	0	0	1	0
ASSIR	6	28	1	0	1	1	0
HAILL	7	17	0	0	0	0	1
TABUK	2	2	0	0	0	1	0
ALBAHA	5	7	2	0	0	0	0
NORTHERN BORDERS	2	1	0	0	0	0	0
ALJOUF	2	3	0	0	0	0	0
JAZAN	4	3	1	0	0	1	0
NAJRAN	1	8	0	0	0	0	0
TOTAL	68	164	10	3	1	8	14

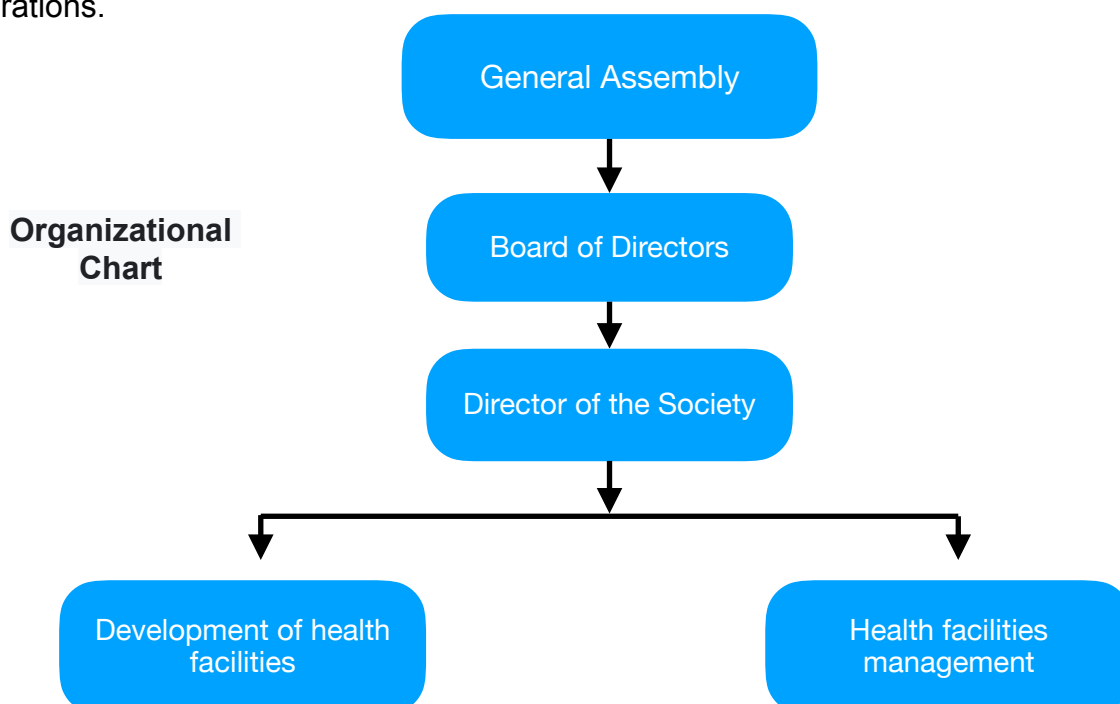
It is expected that the percentage of market demand for the association's services will reach from 40% to 60% during the first three years due to the project's location in the Riyadh region, which will have a positive impact, given that the area is populated and according to the study of the market's needs based on the highest services needed by the market.

#	ACTIVITY	DEGREE OF DEMAND	REASON
1	Providing logistics for health facilities	HIGH	The size and numbers of the targeted hospitals and health facilities
2	Providing administrative and human consultations for health facilities	HIGH	
3	Training and employing human competencies	HIGH	

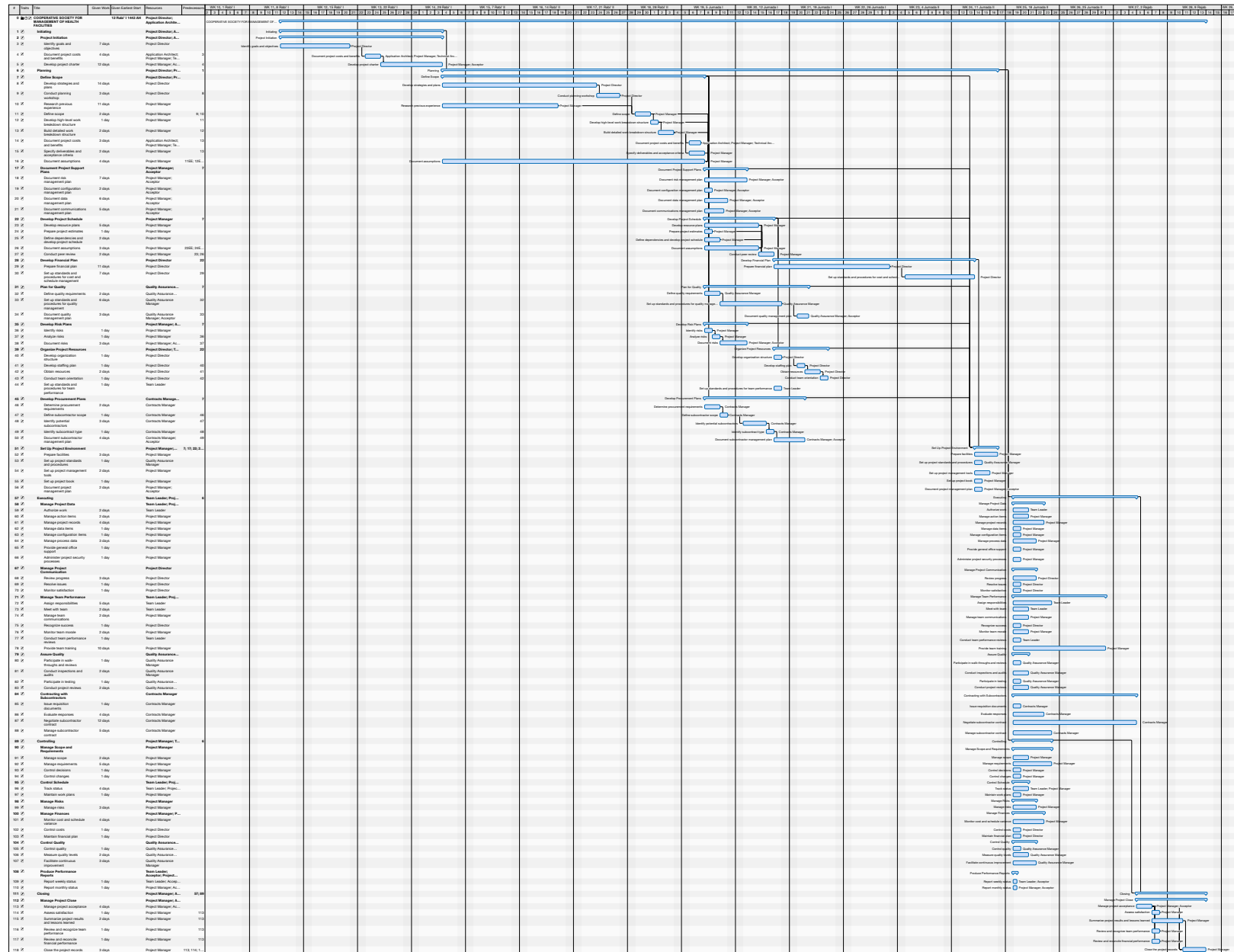
3. METHODOLOGY

Under each anticipated iteration, I create one task item per feature. The key deviation from a typical gantt chart for my project is that this chart relies heavily on dependencies. All items in each iteration have a start-to-finish dependency to the testing period for the iteration. Start-to-finish dependencies among tasks are only given if there is a technical dependency that would model how my resources would tackle the sprint.

Throughout the iteration, I hold daily stand-ups as well as planning and review meetings. From these meetings, I can determine which features to move to later iterations.



Gantt Chart



4. RESULTS AND DISCUSSION

Estimated budget for the project

البُنىود / السنوات	صفر	١	٢	٣	٤	٥	٦	٧	٨	٩	١٠
التدفقات الداخلة:											
١. المبيعات	٤٧٠	٤٧٠	٤٧٠	٤٧٠	٤٧٠	٤٧٠	٤٧٠	٤٧٠	٤٧٠	٤٧٠	٤٧٠
٢. قرض	١٢٦	—	—	—	—	—	—	—	—	—	—
٣. الإعانات	—	—	—	—	—	—	—	—	—	—	—
٤. قيم متبقية	—	—	—	—	—	—	—	—	—	—	—
المجموع	١٢٦	٤٧٠	٤٧٠	٤٧٠	٤٧٠	٤٧٠	٤٧٠	٤٧٠	٤٧٠	٤٧٠	٤٧٠
التدفقات الخارجة:											
١. تكاليف استثمارية	٨٧	—	—	—	—	—	—	—	—	—	—
٢. تكاليف تشغيلية	٨١	٤٢٦	٤٢٦	٤٢٦	٤٢٦	٤٢٦	٤٢٦	٤٢٦	٤٢٦	٤٢٦	٤٢٦
٣. أقساط القرض	—	١٣	١٣	١٣	١٣	١٣	١٣	١٣	١٣	١٣	١٣
المجموع	١٦٨	٤٣٩	٤٣٩	٤٣٩	٤٣٩	٤٣٩	٤٣٩	٤٣٩	٤٣٩	٤٣٩	٤٣٩
صافي التدفق النقدي	٤٢	٣١	٣١	٣١	٣١	٣١	٣١	٣١	٣١	٣١	٣١

- The cooperative sector is receiving special and growing attention from the Saudi society.
- There is an increasing growth in the population of the Kingdom, with the population growth rate reaching 30% annually during the past ten years.
- The per-capita income and the gross domestic product are increasing significantly, and they are two of the variables that positively affect demand.
- According to the study estimates, the cooperative society will achieve revenues with a growth rate of 10% and a growth rate in expenses of about 2%.
- The cooperative society recovers its capital in an average period of no more than 2.5 years.
- A cooperative society benefits both its shareholders and the local community.

5. REFERENCES

1.

