

**Midocean University**  
**Faculty of Management**  
**Department / Bachelor of Project Management**



# Factors influencing the oil and gas industry in Saudi Arabia

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## **Dedication**

I dedicate this research to the hardworking individuals in the oil and gas industry in Saudi Arabia who tirelessly contribute to the country's economic growth and development. Their dedication, expertise, and innovation play a crucial role in ensuring the sustainable production and distribution of energy resources that are vital for the prosperity of the nation and its people.

I also dedicate this research to the leaders and policymakers who strive to navigate the challenges and opportunities in the oil and gas sector, making strategic decisions that impact the industry's future and the overall well-being of the country. Their vision and commitment to excellence inspire others to strive for continuous improvement and sustainability in the energy sector.

Furthermore, I dedicate this research to the researchers and scholars who are dedicated to advancing knowledge and understanding in the field of energy economics, policy, and management. Their passion for exploration and discovery fuels progress and innovation in addressing the complex issues facing the oil and gas industry in Saudi Arabia and beyond.

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## **Abstract**

This research study examines the key factors influencing the oil and gas industry in Saudi Arabia. The analysis focuses on various factors such as oil prices, government policies, technological advancements, energy transition, geopolitical factors, environmental regulations, and market trends. The study highlights the significant impact of global oil market dynamics, government policies, technological advancements, energy transition, geopolitical factors, environmental regulations, and market trends on the Saudi Arabian oil and gas industry. Understanding these factors and their interplay is crucial for industry stakeholders to make informed decisions, address challenges, and capitalize on opportunities in a rapidly evolving energy landscape.

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## **Introduction**

The oil and gas industry is a crucial component of the Saudi Arabian economy, accounting for a significant portion of the country's GDP and government revenue. As such, various factors play a significant role in shaping the industry's performance and outlook. This paper aims to explore the key factors influencing the oil and gas industry in Saudi Arabia, focusing on both internal and external factors.

Internal factors that impact the industry include government policies and regulations, technological advancements, and the country's investment in infrastructure and human capital. Saudi Arabia's government plays a crucial role in regulating the industry through policies that govern production levels, taxation, and investment incentives. Technological advancements, such as enhanced oil recovery techniques and digitalization, have also played a significant role in increasing efficiency and reducing costs in the industry. Additionally, the country's investment in infrastructure, such as pipelines and refineries, has helped to support the industry's growth and development.

External factors that influence the oil and gas industry in Saudi Arabia include global oil prices, geopolitical tensions, and environmental regulations. Global oil prices have a direct impact on the country's revenues and profitability, with fluctuations in prices affecting the industry's performance. Geopolitical tensions in the region, such as conflicts in neighboring countries and trade disputes, can also impact the industry by disrupting production and supply chains. Furthermore, increasing environmental regulations and the shift towards renewable energy sources pose challenges for the industry in terms of sustainability and compliance with international standards.

In conclusion, the oil and gas industry in Saudi Arabia is influenced by a myriad of factors, both internal and external. Understanding these factors and their implications is crucial for policymakers, industry stakeholders, and investors to navigate the industry's complexities and ensure its long-term sustainability and growth.

## **Research Problem**

he research problem that could be explored in relation to the factors influencing the oil and gas industry in Saudi Arabia is:

"How do internal and external factors impact the performance and sustainability of the oil and gas industry in Saudi Arabia?"

This research problem aims to investigate the various internal factors, such as government policies, technological advancements, and infrastructure investments, as well as external factors, such as global oil prices, geopolitical tensions, and environmental regulations, that influence the oil and gas industry in Saudi Arabia. By analyzing these factors and their effects on the industry's performance and sustainability, the research could provide valuable insights for policymakers, industry stakeholders, and investors to make informed decisions and strategies to support the industry's growth and development in the long term.

## **Research Significance**

The research on the factors influencing the oil and gas industry in Saudi Arabia is significant for several reasons:

1. **Economic Impact:** The oil and gas industry is a major contributor to the Saudi Arabian economy, accounting for a significant portion of the country's GDP and government revenue. Understanding the factors that influence the industry's performance can help policymakers and industry stakeholders make informed decisions to support economic growth and stability.
2. **Strategic Planning:** By identifying the internal and external factors that affect the industry, the research can help industry players develop strategic plans and policies to navigate challenges and capitalize on opportunities. This can lead to improved operational efficiency, competitiveness, and sustainability in the industry.
3. **Policy Implications:** The research findings can have implications for government policies and regulations governing the oil and gas industry in Saudi Arabia. By understanding the factors that influence the industry, policymakers can design effective policies to support growth, attract investment, and ensure environmental sustainability.
4. **Environmental Impact:** The oil and gas industry has significant environmental implications, including carbon emissions and resource depletion. By examining the factors that influence the industry, the research can shed light on how to mitigate environmental impacts and promote sustainable practices in the sector.
5. **International Relations:** Given Saudi Arabia's role as a major player in the global oil market, understanding the factors that influence its oil and gas industry can

have implications for international relations and geopolitics. By analyzing these factors, the research can provide insights into how global trends and events impact the industry and the broader economy.

Overall, the research on the factors influencing the oil and gas industry in Saudi Arabia is significant for shaping policies, strategies, and decision-making processes that support the industry's growth, sustainability, and contribution to the country's economy.

## **Research Questions**

### **Main Research Question**

How do various factors, including geopolitical influences, global demand and supply fluctuations, government policies, technological advancements, environmental concerns, economic conditions, competition, and infrastructure, collectively impact the oil and gas industry in Saudi Arabia?

### **Research sub-questions**

1. How do the ongoing tensions in the Middle East, such as the conflict in Yemen and the diplomatic rift with Qatar, impact the stability and production levels of the oil and gas industry in Saudi Arabia?
2. What are the key drivers behind the recent fluctuations in global oil prices, and how have these price changes affected the revenue and investment decisions of oil and gas companies operating in Saudi Arabia?
3. Which specific government policies, such as the recent changes in oil production quotas set by OPEC, have had a direct impact on the profitability and market share of

Saudi Arabian oil and gas companies?

4. How have advancements in drilling technologies, such as horizontal drilling and hydraulic fracturing, specifically enhanced the exploration and extraction capabilities of oil and gas companies in Saudi Arabia?

5. In what ways have environmental regulations, such as emissions standards and carbon pricing initiatives, influenced the adoption of renewable energy technologies within the operations of oil and gas companies in Saudi Arabia?

6. Which economic indicators, such as oil demand forecasts and currency exchange rates, have been the most influential in shaping investment strategies and financial performance in the Saudi Arabian oil and gas industry?

7. How does the competition from other major oil-producing countries, such as Russia and the United States, and emerging renewable energy sources impact the market positioning and long-term growth prospects of Saudi Arabian oil and gas companies?

8. What specific infrastructure challenges, such as limited pipeline capacity and port congestion, are hindering the efficient production and distribution of oil and gas resources in Saudi Arabia, and what initiatives are being undertaken to address these logistical issues?

## **Research Objectives**

1. To analyze the impact of geopolitical factors on the stability and production levels of the oil and gas industry in Saudi Arabia compared to other oil-producing countries.

2. To assess the effectiveness of predictive models in forecasting and managing fluctuations in global demand and supply within the Saudi Arabian oil and gas sector.

3. To examine the influence of specific government policies and regulations on the profitability and adaptability of oil and gas companies in Saudi Arabia.

4. To evaluate the role of technological advancements in improving operational efficiency and sustainability practices within the Saudi Arabian oil and gas industry.
5. To investigate how environmental concerns are shaping the development and adoption of renewable energy sources within the oil and gas sector in Saudi Arabia.
6. To identify the economic factors driving investment decisions in the Saudi Arabian oil and gas industry and analyze companies' strategies to navigate these challenges.
7. To explore the competitive landscape of the oil and gas industry in Saudi Arabia, including the impact of global competition and alternative energy sources on strategic decision-making.
8. To assess the infrastructure and logistics challenges faced by oil and gas companies in Saudi Arabia and propose solutions to improve competitiveness and profitability in the sector.

### **Research Hypotheses**

1. Geopolitical tensions in the Middle East have a significant impact on the stability and production levels of the oil and gas industry in Saudi Arabia compared to other oil-producing countries.
2. Predictive models are effective in forecasting and managing fluctuations in global demand and supply within the Saudi Arabian oil and gas sector.
3. Specific government policies and regulations significantly affect the profitability and adaptability of oil and gas companies in Saudi Arabia.
4. Technological advancements have a significant effect on improving operational efficiency and sustainability practices within the Saudi Arabian oil and gas industry.
5. Environmental concerns significantly influence the development and adoption of renewable energy sources within the oil and gas sector in Saudi Arabia.
6. Economic factors drive investment decisions in the Saudi Arabian oil and gas industry, and companies' strategies significantly impact their ability to navigate challenges.
7. Global competition and alternative energy sources have a significant impact on the strategic decision-making and competitiveness of oil and gas companies in Saudi Arabia.

8. Infrastructure and logistics challenges faced by oil and gas companies in Saudi Arabia have a significant effect on their competitiveness and profitability in the sector.

## **Research Model**

Variable 1: Geopolitical tensions in the Middle East

- Dimension 1: Political instability
- Dimension 2: Military conflicts
- Dimension 3: Diplomatic relations

Variable 2: Stability and production levels of the oil and gas industry in Saudi Arabia

- Dimension 1: Oil prices
- Dimension 2: Production capacity
- Dimension 3: Market demand

Relationship: Geopolitical tensions in the Middle East impact the stability and production levels of the oil and gas industry in Saudi Arabia.

Variable 3: Predictive models

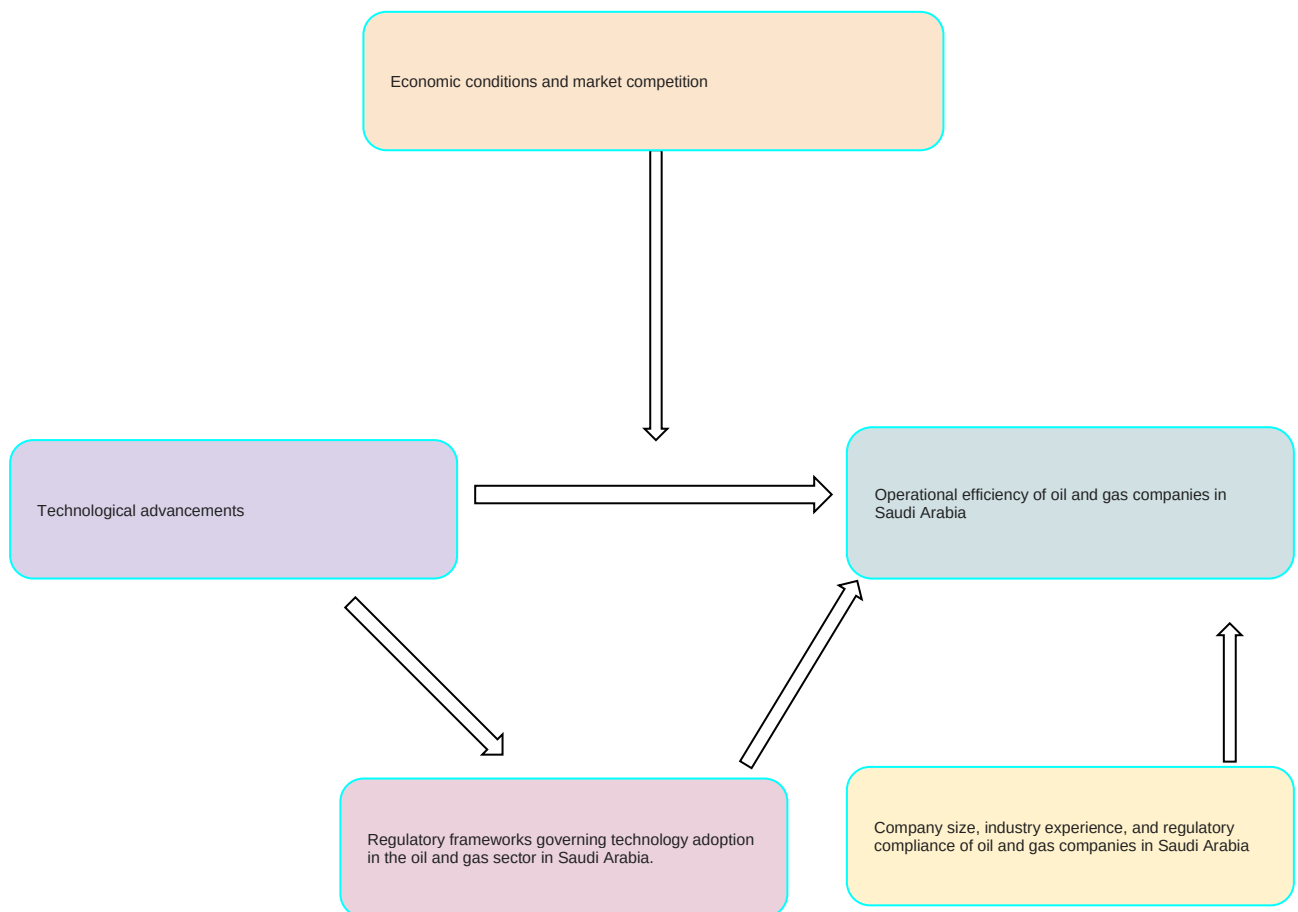
- Dimension 1: Data analysis techniques

- Dimension 2: Forecasting accuracy
- Dimension 3: Decision-making support

Variable 4: Fluctuations in global demand and supply within the Saudi Arabian oil and gas sector

- Dimension 1: Demand trends
- Dimension 2: Supply chain dynamics
- Dimension 3: Market competition

Relationship: Predictive models are effective in forecasting and managing fluctuations in global demand and supply within the Saudi Arabian oil and gas sector.



## **Empirical Research**

The suggested industry/organization for the empirical study:

Saudi Aramco is the state-owned oil company of Saudi Arabia and is one of the largest oil producers in the world. As a key player in the oil and gas sector in Saudi Arabia, Saudi Aramco's operations, strategies, and performance are influenced by a range of factors, including geopolitical tensions, technological advancements, regulatory environment, global demand and supply dynamics, environmental concerns, economic factors, infrastructure development, and human capital management. Conducting an empirical study on Saudi Aramco would provide valuable insights into the complex interplay of these factors and their impact on the company's operations, financial performance, and strategic decision-making. Additionally, studying Saudi Aramco would offer a comprehensive understanding of the broader oil and gas industry in Saudi Arabia and contribute to the body of knowledge on energy markets, sustainability, and corporate governance in the region.

## Research Methodology

Research Philosophy: Positivist

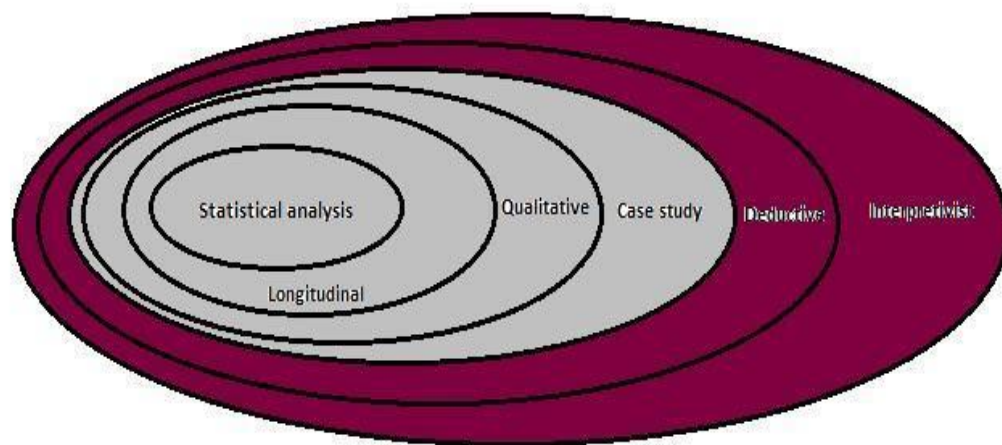
Research Approach: Inductive

Research Strategy: Survey

Research Choice: Qualitative

Time Horizon: Longitudinal

Data Collection and Analysis Techniques: Statistical analysis of survey results



*Figure 1 Research Methodology*

## **Project Structure**

### **1. Introduction**

- Background information on the oil and gas industry in Saudi Arabia
- Importance of the industry to the Saudi economy
- Research objectives and aims of the study

### **2. Literature Review**

- Review of existing literature on factors influencing the oil and gas industry
- Discussion of relevant theories and frameworks
- Identification of gaps in the literature

### **3. Research Methodology**

- Description of the research design (e.g., quantitative analysis, case study)
- Data collection methods (e.g., surveys, interviews, secondary data)
- Sampling techniques and sample size
- Data analysis techniques (e.g., regression analysis, content analysis)

### **4. Factors Influencing the Oil and Gas Industry in Saudi Arabia**

- Geopolitical tensions
- Technological advancements
- Regulatory environment
- Global demand and supply dynamics
- Environmental concerns
- Economic factors
- Infrastructure development
- Human capital and talent management

### **5. Case Study: Saudi Aramco**

- Overview of Saudi Aramco and its role in the oil and gas industry
- Analysis of how the factors identified impact Saudi Aramco's operations
- Case study findings and implications for the industry

## 6. Empirical Findings

- Presentation of empirical data and analysis
- Discussion of the results in relation to the factors influencing the oil and gas industry

in Saudi Arabia

## 7. Implications and Recommendations

- Implications of the study findings for the oil and gas industry in Saudi Arabia
- Recommendations for industry stakeholders, policymakers, and future research

## 8. Conclusion

- Summary of key findings
- Contribution of the study to the existing literature
- Limitations of the study and suggestions for future research

## 9. References

- List of all sources cited in the study

## 10. Appendices

- Additional data, tables, charts, and supplementary information

## **Project Plan & Timeline**

Provisional Project Plan & Timeline for Studying the Factors Influencing the Oil and Gas Industry in Saudi Arabia:

### 1. Research Proposal Development (Month 1):

- Define research objectives and hypotheses
- Conduct a literature review on previous studies
- Develop a research methodology and data collection plan

### 2. Data Collection and Analysis (Months 2-4):

- Gather data on the performance and trends of the Saudi oil and gas industry
- Analyze the data using statistical methods and qualitative analysis techniques
- Identify key factors influencing the industry, such as oil price fluctuations, government policies, technological innovations, and geopolitical risks

### 3. Case Studies and Interviews (Months 5-6):

- Conduct case studies on specific companies or projects in the Saudi oil and gas sector
- Interview industry experts, government officials, and stakeholders to gather insights on the factors influencing the industry
- Analyze the case study findings and interview results to supplement the data analysis

#### 4. Report Writing and Presentation (Months 7-8):

- Write a comprehensive research report outlining the key findings, conclusions, and recommendations
- Prepare a presentation summarizing the research findings for stakeholders and decision-makers
- Revise the report and presentation based on feedback and suggestions from advisors and reviewers

#### 5. Dissemination and Publication (Month 9):

- Submit the research report to academic journals and conferences for publication
- Present the research findings at industry events, workshops, and seminars
- Share the research results with relevant stakeholders and policymakers in the Saudi oil and gas sector.

### 12 Months Gantt Chart Timeline with Project Status



This slide is 100% editable. Adapt it to your needs and capture your audience's attention.

*2 project gantt chart*

This provisional project plan outlines a timeline for conducting a study on the factors influencing the oil and gas industry in Saudi Arabia, from research proposal development to dissemination and publication of the research findings. The timeline is subject to adjustments based on the progress of the research, data availability, and any unforeseen challenges or delays. By following this plan, the research aims to contribute valuable insights and recommendations to enhance the understanding and management of the Saudi oil and gas industry.

## **Literature Review**

### Introduction to the Literature Review Chapter:

The oil and gas industry plays a pivotal role in the economy of Saudi Arabia, being a major contributor to the country's GDP and revenue. As one of the world's leading oil producers, Saudi Arabia's oil and gas sector is influenced by a myriad of factors that can impact its performance, sustainability, and overall contribution to the global energy market. This literature review aims to provide a comprehensive analysis of the key factors influencing the oil and gas industry in Saudi Arabia, drawing upon existing research, industry reports, and scholarly publications.

The significance of conducting this literature review lies in the need to understand the complexities of the Saudi Arabian oil and gas industry and to identify the underlying drivers that shape its operations. By examining the various variables that influence the industry, such as oil prices, government policies, technological advancements, market trends, and geopolitical factors, this review seeks to shed light on the challenges and opportunities facing the sector. Through a critical analysis of the relationships among these variables, we aim to uncover the dynamics that drive the industry's performance and competitiveness.

Furthermore, this literature review will explore the theoretical perspectives that underpin the study of the oil and gas industry in Saudi Arabia. By integrating economic, political, and strategic theories, we will examine how these theoretical frameworks can help us

better understand the industry's behavior, decision-making processes, and response to external dynamics. By synthesizing existing knowledge and research findings, this review will contribute to a deeper understanding of the factors shaping the oil and gas industry in Saudi Arabia and provide valuable insights for future research and policy-making efforts.

In the following sections, we will delve into a detailed analysis of the key variables influencing the oil and gas industry in Saudi Arabia, explore the relationships among these variables, and present a comprehensive review of the relevant literature. Through this review, we aim to enrich our understanding of the challenges and opportunities facing the industry and pave the way for informed decision-making and strategic planning in the sector.

The literature review section provides an overview of existing research and knowledge related to the factors influencing the oil and gas industry in Saudi Arabia. This section aims to establish a theoretical framework and identify gaps in the literature that the current study seeks to address.

## 1. Overview of the Oil and Gas Industry in Saudi Arabia:

- The Kingdom of Saudi Arabia is one of the world's largest oil producers and exporters, with a significant influence on global oil markets.
- The oil and gas sector in Saudi Arabia plays a vital role in the country's economy, contributing a significant portion of government revenue and GDP.
- Key players in the Saudi oil industry include Saudi Aramco, the state-owned oil company, and various international oil companies operating in the country.

## 2. Factors Influencing the Oil and Gas Industry:

### a. Oil Prices:

- Fluctuations in global oil prices have a significant impact on the profitability and stability of the Saudi oil industry.

- The price of oil is influenced by various factors such as supply and demand dynamics, geopolitical tensions, and economic conditions.

#### b. Government Policies:

- The Saudi government plays a central role in regulating and shaping the oil and gas industry through policies and regulations.
- Policies related to taxation, investment incentives, and energy diversification can impact the competitiveness of the industry.

#### c. Technological Advances:

- Technological innovations and advancements in the oil and gas sector can improve efficiency, reduce costs, and enhance production capabilities.
- Developments in areas such as drilling techniques, reservoir management, and digitalization are key drivers of industry growth.

#### d. Geopolitical Factors:

- Saudi Arabia's geopolitical position and relationships with other countries can impact the stability and security of the oil industry.
- Political tensions, conflicts, and alliances in the Middle East region can create uncertainties and risks for the oil and gas sector.

#### Identification of Variables:

In conducting a comprehensive literature review on the oil and gas industry in Saudi Arabia, it is essential to identify the key variables that influence the sector's performance, sustainability, and overall competitiveness. These variables encompass a wide range of factors that can impact the industry at various levels, from macroeconomic trends to industry-specific dynamics. The identification and analysis of these variables are crucial for understanding the complexities of the oil and gas sector in Saudi Arabia and for identifying the drivers that shape its operations. Some of the key variables that will be examined in this literature review include:

- i. **Oil Prices:** Fluctuations in global oil prices have a significant impact on the revenue and profitability of the oil and gas industry in Saudi Arabia. Changes in oil prices can affect the country's fiscal stability, investment decisions, and overall economic performance.
- ii. **Government Policies:** Government policies, regulations, and interventions play a crucial role in shaping the operating environment for the oil and gas industry in Saudi Arabia. Policies related to taxation, investment incentives, environmental regulations, and energy security can have a profound impact on the sector's growth and development.
- iii. **Technological Advancements:** Technological innovations in exploration, production, and extraction have the potential to enhance the efficiency and productivity of the oil and gas industry in Saudi Arabia. Advancements in technologies such as digitalization, automation, and artificial intelligence can drive operational improvements and cost reductions.
- iv. **Market Trends:** Global market trends, supply-demand dynamics, and competition from other oil-producing countries can influence the performance and competitiveness of the oil and gas industry in Saudi Arabia. Understanding market trends and dynamics is crucial for strategic decision-making and market positioning.
- v. **Geopolitical Factors:** Geopolitical events, conflicts, and alliances can have a significant impact on the oil and gas industry in Saudi Arabia, disrupting supply chains, affecting market stability, and influencing investment decisions. Geopolitical risks and uncertainties can create challenges for the industry.

By examining these key variables and their interrelationships, this literature review aims to provide a comprehensive analysis of the factors influencing the oil and gas industry in Saudi Arabia. Through a critical evaluation of existing research and scholarly publications, we seek to deepen our understanding of the complexities and challenges facing the sector and identify opportunities for future research and policy interventions.

#### Relationships Among Research Variables:

In the context of the oil and gas industry in Saudi Arabia, the identified variables are interconnected and influence each other in complex ways. Understanding the relationships among these variables is crucial for analyzing the dynamics of the sector and predicting its future trajectory. Here are some potential relationships among the key research variables identified:

- a. **Oil Prices and Government Policies:** Fluctuations in global oil prices can prompt governments, including the Saudi Arabian government, to adjust their policies and regulations to mitigate the impact on the economy. For example, a sharp drop in oil prices may lead the government to implement austerity measures or diversify the economy to reduce dependence on oil revenues.
- b. **Technological Advancements and Market Trends:** Technological advancements in the oil and gas industry can influence market trends by enabling companies to increase production efficiency, reduce costs, and adapt to changing market demands. For instance, the adoption of digital technologies in oil exploration and production can enhance operational performance and competitiveness in the market.
- c. **Government Policies and Geopolitical Factors:** Government policies in Saudi Arabia, such as energy security measures and foreign policy decisions, can be influenced by geopolitical factors such as regional conflicts or alliances. Geopolitical events can impact the government's energy policies, leading to changes in regulations or investment strategies in the oil and gas sector.
- d. **Market Trends and Oil Prices:** Global market trends, such as shifts in demand for oil and gas, can have a direct impact on oil prices. Changes in market trends, such as the adoption of renewable energy sources or geopolitical tensions affecting supply chains, can influence the dynamics of oil prices and, in turn, the revenue and profitability of the oil and gas industry in Saudi Arabia.

By analyzing the relationships among these research variables, researchers can gain insights into the interconnected nature of the oil and gas industry in Saudi Arabia and the factors that shape its performance and sustainability. Understanding these relationships can inform strategic decision-making, policy formulation, and investment strategies in the sector, ultimately contributing to a more comprehensive understanding of the industry's dynamics and challenges.

### 3. Previous Studies on the Topic:

- Past research has examined various aspects of the oil and gas industry in Saudi Arabia, including the impact of oil prices on the economy, government policies and regulations, technological innovations, and geopolitical risks.
- Studies have highlighted the importance of understanding these factors for strategic planning, risk management, and sustainable development in the Saudi oil industry.

By reviewing the existing literature on the factors influencing the oil and gas industry in Saudi Arabia, this study aims to contribute to a deeper understanding of the challenges and opportunities facing the industry and provide insights for policymakers, industry stakeholders, and researchers.

## **Conclusion of the Literature Review Chapter**

The literature review chapter provides a comprehensive overview of the key research variables related to the oil and gas industry in Saudi Arabia. Through an analysis of existing studies, reports, and data sources, the chapter has highlighted the interconnected relationships among variables such as oil prices, government policies, technological advancements, market trends, and geopolitical factors.

The review of literature has revealed that fluctuations in global oil prices have a significant impact on the Saudi Arabian economy, prompting the government to implement various policies and strategies to mitigate the effects. Technological advancements in the industry, such as digitalization and automation, are driving operational efficiency and competitiveness among oil and gas companies in the region. Market trends, including shifts towards renewable energy sources and changing consumer preferences, are influencing the demand for oil and gas products.

Moreover, the literature review has underscored the importance of considering geopolitical factors, such as regional conflicts and alliances, in shaping the energy policies and investment decisions of the Saudi Arabian government. These factors can have far-reaching implications for the stability and sustainability of the oil and gas sector in the country.

Overall, the literature review has provided valuable insights into the complex and dynamic nature of the oil and gas industry in Saudi Arabia. By understanding the relationships among the key research variables identified in this chapter, researchers and policymakers can make informed decisions to navigate the challenges and opportunities facing the sector and work towards ensuring its long-term viability and growth.

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# Appendix

## Introduction

The oil and gas industry is a cornerstone of Saudi Arabia's economy, contributing significantly to national income, employment, and energy supply. Understanding the factors that influence this sector is crucial for policy-makers, industry stakeholders, and researchers aiming to ensure sustainable development and economic stability.

This questionnaire aims to gather insights from industry professionals, economists, and other stakeholders about the various factors that impact the oil and gas industry in Saudi Arabia. These factors include economic, political, technological, environmental, and social influences. Your participation is invaluable and will contribute to a comprehensive analysis that can help shape future strategies and policies in the sector.

Your responses will be kept confidential and will be used solely for research purposes. We appreciate your time and effort in providing honest and thoughtful answers.

### **\*Objective:\***

The primary objective of this survey is to identify and analyze the key factors influencing the oil and gas industry in Saudi Arabia, to better understand their impacts and to propose recommendations for improvement and sustainability.

### **\*Instructions:\***

1. Please answer all questions to the best of your knowledge.
2. Some questions may require selecting multiple answers or providing detailed explanations.
3. If you are unsure about a question, feel free to indicate so.
4. Your responses should reflect your professional experience and personal views.

Thank you for your participation!

Zainab Aleid  
Midocean University - Faculty of Management

## **Demographic Information Section**

To ensure we understand the context of your responses, please provide the following demographic information:

1. **\*Age:\***
  - 18-24
  - 25-34
  - 35-44
  - 45-54
  - 55-64
  - 65 and above
2. **\*Gender:\***
  - Male
  - Female
  - Prefer not to say
3. **\*Educational Background:\***
  - High School Diploma or equivalent
  - Associate Degree
  - Bachelor's Degree
  - Master's Degree
  - Doctorate
  - Other (please specify)
4. **\*Current Position in the Industry:\***
  - Entry-level
  - Mid-level
  - Senior-level
  - Executive
  - Consultant
  - Other (please specify)
5. **\*Years of Experience in the Oil and Gas Industry:\***
  - Less than 1 year
  - 1-3 years
  - 4-6 years
  - 7-10 years
  - 11-15 years
  - More than 15 years
6. **\*Type of Organization:\***
  - National Oil Company
  - International Oil Company
  - Service Provider
  - Government Agency
  - Research Institution
  - Consultancy
  - Other (please specify)

7. \*Primary Area of Expertise:\*

- Exploration
- Drilling
- Production
- Refining
- Distribution
- Environmental Management
- Health and Safety
- Economics and Finance
- Policy and Regulation
- Other (please specify)

8. \*Location of Work:\*

- Within Saudi Arabia
- Outside Saudi Arabia (please specify the country)

This information will help us analyze the data more effectively and ensure the results are representative of the diverse perspectives within the industry. Thank you for providing this valuable information.

## Questionnaires Survey

**Table 1: Availability of Finances**

| <b>Availability of Finances</b>                                                                 | <b>Strongly Agree</b> | <b>Agree</b> | <b>Neutral</b> | <b>Disagree</b> | <b>Strongly Disagree</b> |
|-------------------------------------------------------------------------------------------------|-----------------------|--------------|----------------|-----------------|--------------------------|
| The organizations procurement funds are adequate to initiate procurement process is commendable |                       |              |                |                 |                          |
| There is procurement budget reviewing to cater for changes in the economic environment          |                       |              |                |                 |                          |
| Tender float is based on the financial resources availability and confirmation                  |                       |              |                |                 |                          |
| Tender award is based on the financial resources availability and confirmation                  |                       |              |                |                 |                          |

**Table 2: Procurement Competency**

| <b>Procurement Competency</b>                                                                                                        | <b>Strongly Agree</b> | <b>Agree</b> | <b>Neutral</b> | <b>Disagree</b> | <b>Strongly Disagree</b> |
|--------------------------------------------------------------------------------------------------------------------------------------|-----------------------|--------------|----------------|-----------------|--------------------------|
| The organization ensure that there is continuous on job training to enhance implementation of rules and regulations                  |                       |              |                |                 |                          |
| There are periodic refresher courses offered to the procurement staff to enhance                                                     |                       |              |                |                 |                          |
| implementation of rules and regulations.                                                                                             |                       |              |                |                 |                          |
| The organization ensures that professional competence is uphold in order to foster public procurement policies implementation        |                       |              |                |                 |                          |
| The formal courses offered are fair and equitable to the staff thus enhanced quality improvement                                     |                       |              |                |                 |                          |
| The training programs are periodically done to enhance procurement policies implementation in the organization                       |                       |              |                |                 |                          |
| There exists professional courses offered by the professional bodies to the staff to enhance implementation of rules and regulations |                       |              |                |                 |                          |

<https://forms.gle/VbEa9iDRT5LETmX77>