

Project Leadership

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PMG 511
Understanding leadership

Lecture 03



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Lecture 3

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Chapter

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OBJECTIVES



This lecture aims to understand the personality of leaders. Through this lecture, we will know the different styles of leaders and the pros and cons of each to know when can we use each of these styles.





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CONTENTS

1. The leader's title.
2. Leadership styles: describe 7 basic leadership styles.
3. Who we lead: define 'stakeholder' in the context of a project effort.
4. Matching leadership with culture: define 'culture' in the context of a project, team, and organization.
5. Summary and conclusions.

THE LEADER'S TITLE

- Leader can have many titles, he can be a manager, supervisor, boss, CEO, Expert, Foreman, Monitor.
- Understand that title isn't synonymous with the need or authority to engage in leadership.
- It is a **sit of words that supposed all correlated to actual duties of jobs.**
- The actual title can affect perceptions.

The word "LEADER" is displayed in a stylized, colorful font. Each letter is composed of various geometric patterns and colors, including blue, yellow, pink, and white. The letters are set against a solid blue rectangular background.

THE LEADER'S TITLE

“Leadership is not about titles, positions or flowcharts. It is about one life influencing another.” - John C. Maxwell



TEAM LEADERSHIP

➤ The idea of team leadership is broken down into its digestible components:

- Leadership styles.
- Leadership theories.
- Influences.
- Motivators.
- Influences on organizational team performance.
- Culture.
- Understanding of who is being led.

EARLY STUDIES OF LEADERSHIP

- Researchers began studying leadership in the early part of the twentieth century and focused on:
 - **The person** - leader trait theories.
 - **The behaviors** - how the leader interacted with his or her group members (behavior theories).
- **Early leadership theories** focused on what qualities distinguished between **leaders and followers**, while subsequent theories looked at other variables such as **situational factors and skill level**.

EARLY STUDIES OF LEADERSHIP



The greatest leader is not necessarily the one who does the greatest things. He is the one that gets the people to do the greatest things.

— Ronald Reagan —

LEADERSHIP STYLES

- People as a leader **adopt different styles**.
- Leadership style should be **chosen** based on the **team's features, what they are trying to achieve**.
- Leaders have a 'default' style they prefer:
 - This may not be appropriate for their team.
 - **Stress or circumstances** can cause leaders to choose or revert to the wrong style.
- There are (7 main styles covered here).

AFFILIATIVE LEADERSHIP STYLE

- In the affiliative leadership style, people come first.
- This leadership style is one of 7 styles of Emotional leadership and promotes positivity, a harmonious workplace and team-building.
- It focuses on **conflict resolution** and **creating personal connections** between employees and their managers to build a sense of **community and trust**.

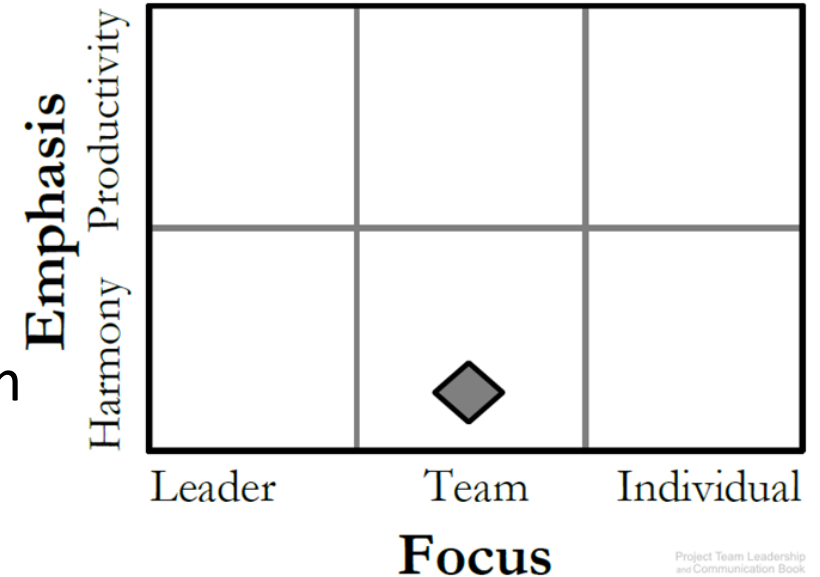


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AFFILIATIVE LEADERSHIP STYLE

- The type of leadership a manager chooses to affect the **emotional, mental and physical** health of his team. Whether this effect is positive or negative.
- Affiliative leadership is one of many styles of leadership that positively impacts employees.
- It is Good for teams in need of a **morale boost** (team need to repair).



AFFILIATIVE LEADERSHIP STYLE

➤ Pros:

- This style Emphasizes connection, harmony, and conflict resolution.
- It is Good for teams in need of a morale boost (team need to repair).
- Creates effective teams.
- It Increase employee morale.
- It Builds employee trust.
- It Provides guidance during crises.
- It Resolves conflicts more efficiently.
- It Reduces workplace stress.



AFFILIATIVE LEADERSHIP STYLE

➤ Cons:

- Stuff may not receive enough advice.
- Allow under-performers to go unchecked.
- Ineffective when faced with complex challenge.



“Affiliative is really about letting people get to know you, and you making an effort to get to know them.”

AFFILIATIVE LEADERSHIP STYLE



Dalai Lama



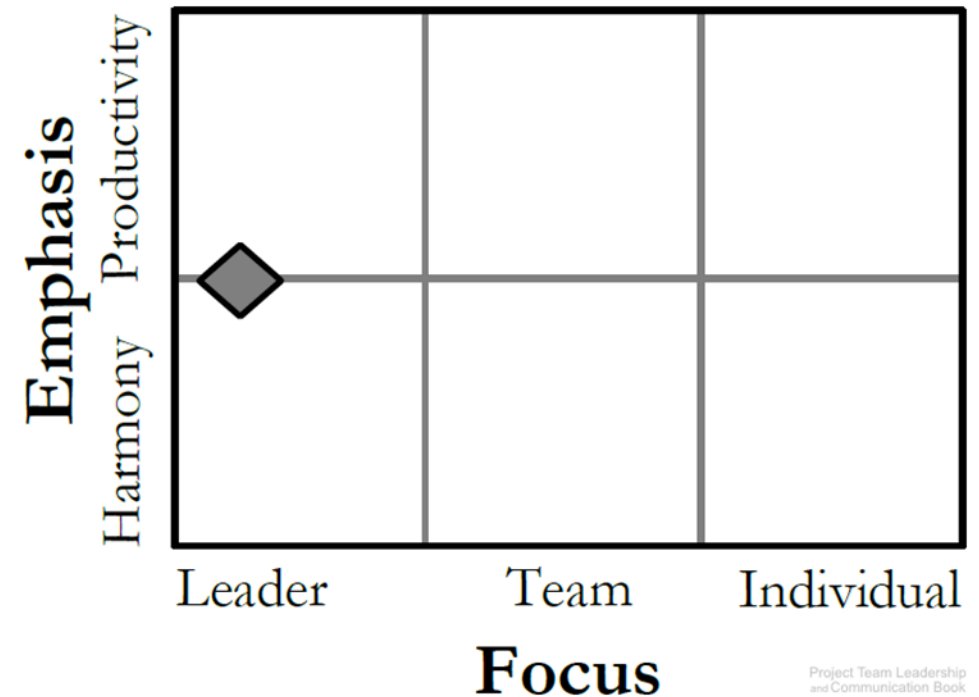
Warren Buffett

AUTHORITARIAN LEADERSHIP STYLE

- Authoritarian /Commanding /The Boss/Autocratic Leadership Style.
- It is **centered** on the boss. the **leader holds all authority and responsibility.**
- The leader **centralizing decision making** and **limiting participation.**
- leaders make decisions on their own **without consulting subordinates.** They reach decisions, communicate them to subordinates and expect prompt implementation.
- One of the famous examples for an authoritarian is of Napoleon Bonaparte and Hitler.

AUTHORITARIAN LEADERSHIP STYLE

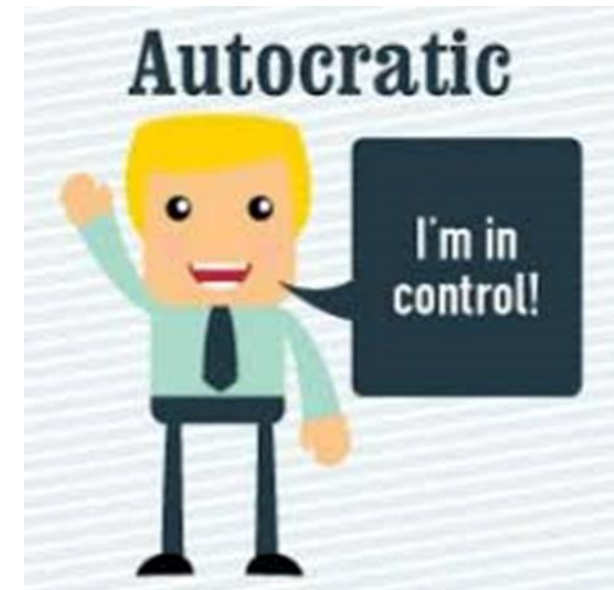
- Leaders like this **can achieve results and productivity quickly.**
- Best applied to situations where there is **little time for group decision-making or where the leader is the most knowledgeable member in the group.**



AUTHORITARIAN LEADERSHIP STYLE

➤ Pros:

- Leaders like this can achieve results quickly.
- Quick decision-making.
- Focused target.
- Close supervision.
- Maintain the image of manager in making orders
- Good for emergencies/crisis situations.



AUTHORITARIAN LEADERSHIP STYLE

➤ Cons:

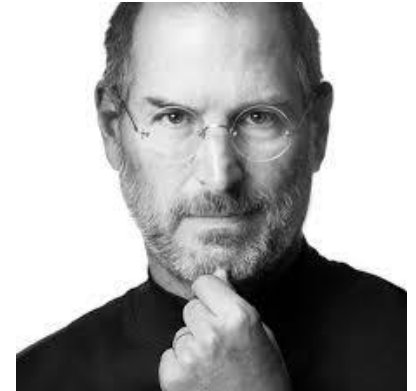
- Classic' leadership structure.
- Strong, dominating leader(s).
- Can cause poor morale if teams aren't used to it.
- High stress, members feel stressed due to high expectation.
- Group doesn't pick up from innovativeness and information of individuals, so benefits of collaboration are lost.



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AUTHORITARIAN LEADERSHIP STYLE

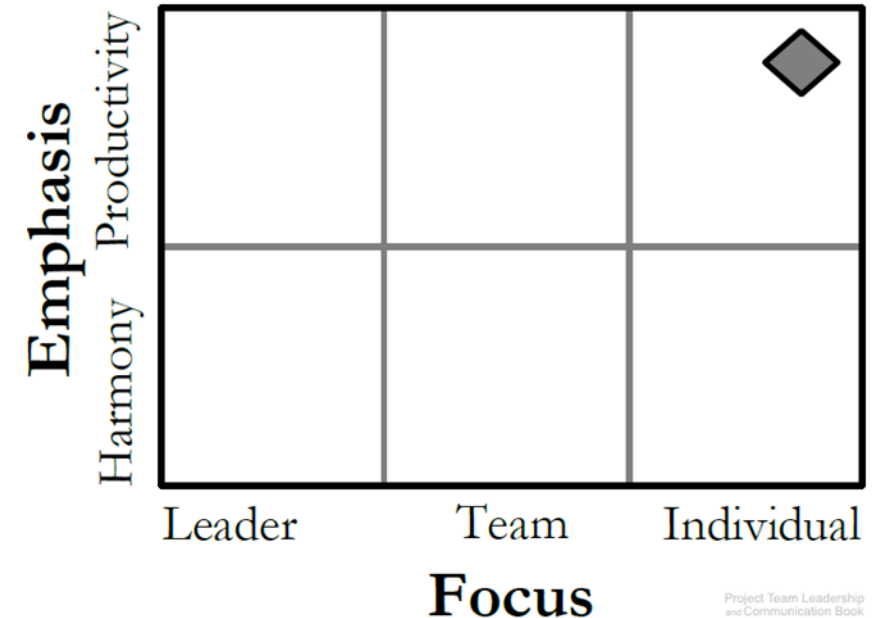


COACHING LEADERSHIP STYLE

- Coaching leadership involves **teaching** and **supervising** followers.
- A coaching leader is **highly operational in setting where results/ performance** require improvement.
- Basically, in this kind of leadership, followers are **helped to improve their skills**.
- Coaching leadership does the following: motivates followers, inspires followers and encourages followers.
- A coaching leader is a great **mentor** is a pioneer who also has a remarkable ability to instruct and train.
- They prep individuals to enhance both information and skills. (build the skills of others).

COACHING LEADERSHIP STYLE

- About connecting the goals and **productivity** of the team/project with **individuals**.
- Best for teams **who have the desire to succeed and are motivated**.



COACHING LEADERSHIP STYLE

➤ Pros:

- Leaders like this create very positive workplace.

➤ Cons:

- Results take time to achieve.
- Work well if the leader has stuff already self motivated.



COACHING LEADERSHIP STYLE



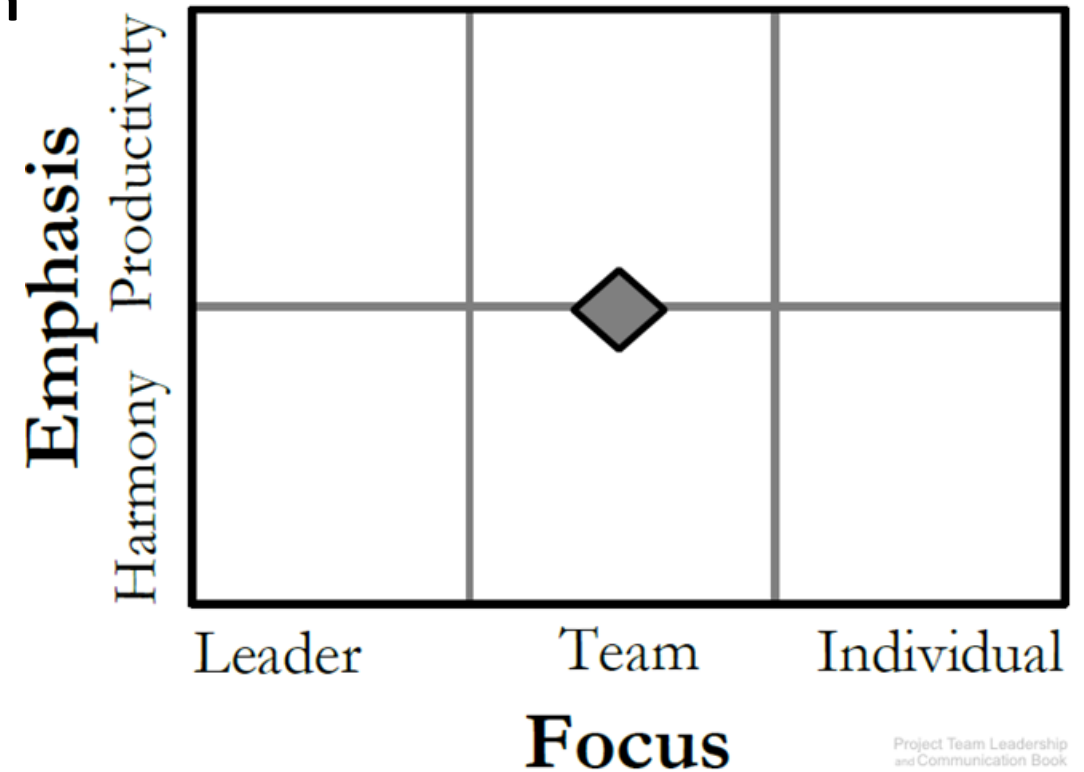
DEMOCRATIC LEADERSHIP STYLE

- In this leadership style, **subordinates are involved in making decisions**. Unlike autocratic.
- This leadership is centered on subordinates' contributions.
- The democratic leader **holds final responsibility**, but he or she is known to delegate authority to other people, who determine work projects.
- His style of authority depends on the group being advised and their feelings being esteemed.



DEMOCRATIC LEADERSHIP STYLE

- Relies on **the skills and knowledge of team members.**
- Group makes decisions collectively.



DEMOCRATIC LEADERSHIP STYLE

➤ Pros:

- Higher quality work.
- Allow follower to say any decision.
- Create a well collaborative workplace.

➤ Cons:

- The leader depend on the followers level of knowledge.
- Leader spend too much time listening.
- Can be time consuming (Collaboration may take time.)
- difficult for indecisive teams.



DEMOCRATIC LEADERSHIP STYLE



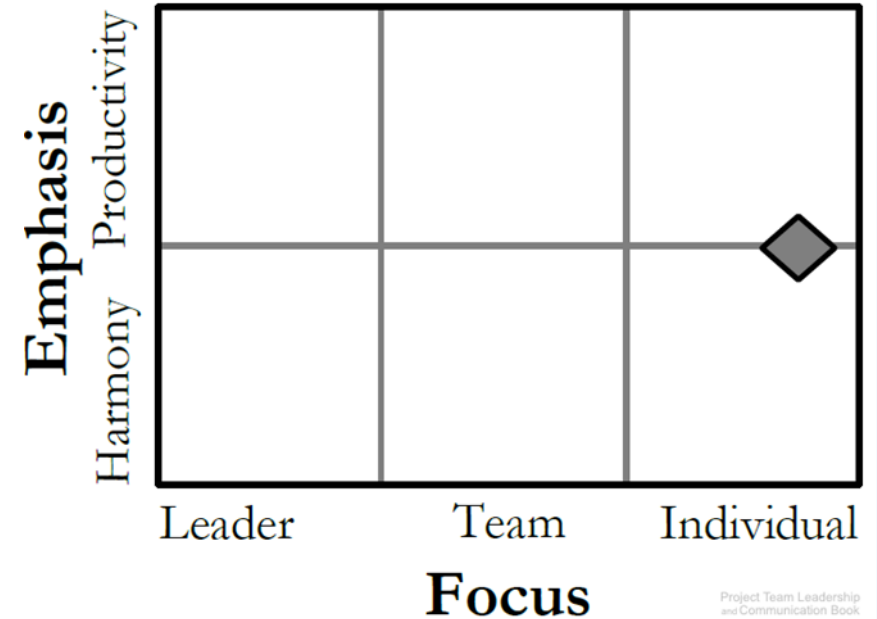
LAISSEZ-FAIRE LEADERSHIP STYLE

- Laissez-faire leadership gives **authority to employees (LEAVE IT BE)**.
- Subordinates are allowed to work as they choose, with **complete freedom** to make decision. with minimal or no interference.
- This kind of leadership has been always found to be **the least satisfying and least effective management style**.



LAISSEZ-FAIRE LEADERSHIP STYLE

- The **'hands-off'** approach.
- Management **trusts the team** members to make decisions and meaningful progress.
- Leaders support rather than control.
- style is frequently connected when the group is extremely fit, very much inspired and composed.



LAISSEZ-FAIRE LEADERSHIP STYLE

➤ Pros:

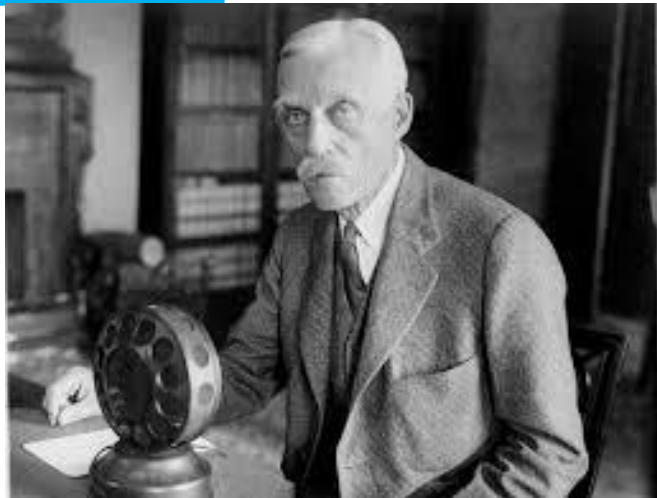
- Can promote creativity.
- Easy management style to administer.
- Complete empowerment for the followers.

➤ Cons:

- The leader plays the least role.
- Requires self-motivated, hard-working, honest team members
- Poor decision making may result.



LAISSEZ-FAIRE LEADERSHIP STYLE



Andrew Mellon



Queen Victoria



Warren Buffett

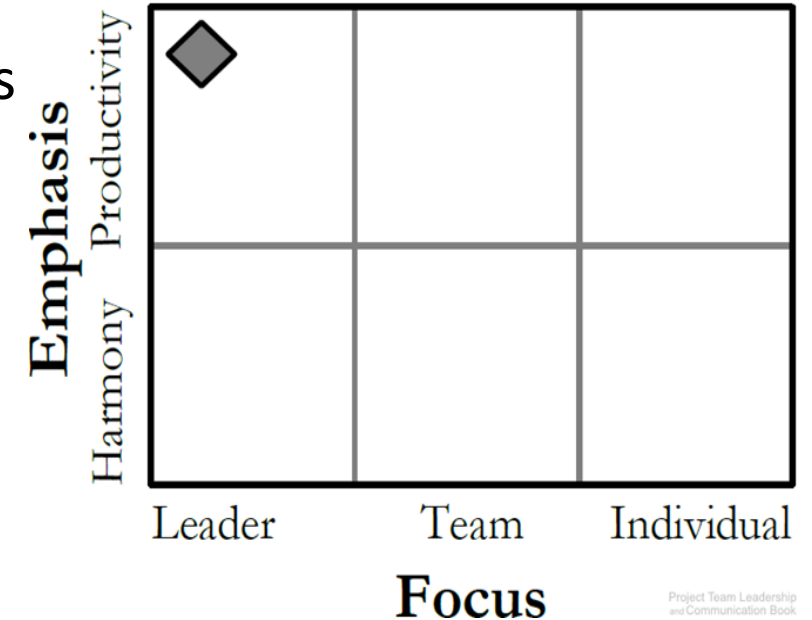
PACESETTING LEADERSHIP STYLE

- Pacesetting leadership is when the leader sets an example of **high performance, high pace and high quality**.
- The pacesetting leader **values results more than anything**.



PACESETTING LEADERSHIP STYLE

- This is 'lead by example' (**do as I do, now**).
- Leader is highly focused on performance and expects the same of the team.
- Works best with **teams that already perform at a high level**.
- Role model, high standards.



PACESETTING LEADERSHIP STYLE

➤ Pros:

- This leadership style can be good to reach short term results.
- Ability to achieve results quickly.
- Outstanding performance of the team.

➤ Cons:

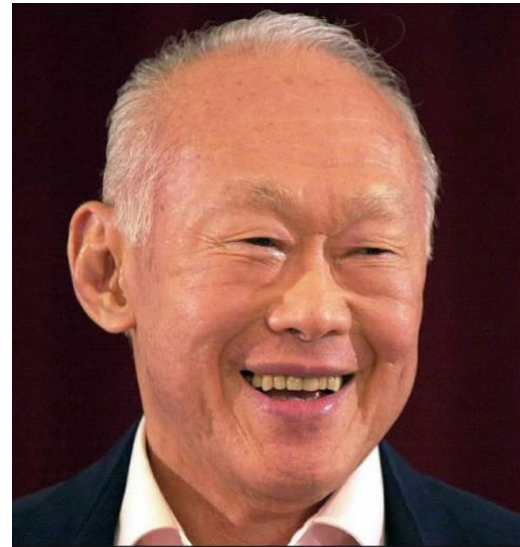
- Can affects on employee engagement and motivation in the long run.
- Team members can feel lowering morale.



PACESETTING LEADERSHIP STYLE



Jack Welch



Lee Kuan Yew

TRANSFORMATIONAL/VISIONARY LEADERSHIP STYLE

- The transformational leadership style is **one of the most implemented styles**.
- It has integrity, defines clear goals, encourages clear steps to communication and expressive.
- This type of leader inspires their team to work together towards a common target.
- **Transformational leaders combine the best practices and are leaders who are trusted and can motivate others.**



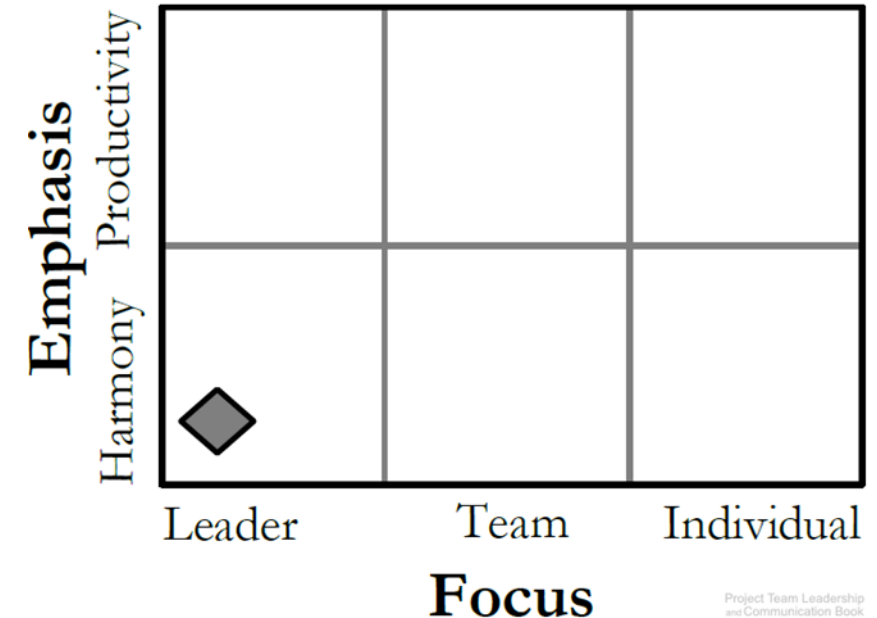
TRANSFORMATIONAL/VISIONARY LEADERSHIP STYLE

- The transformational style requires several different skills, and its primary focus is to **make change happen in our self, others, groups, and organizations.**



TRANSFORMATIONAL/VISIONARY LEADERSHIP STYLE

- The leader focuses on setting a **positive vision for the future**.
- Team members **are infused with a sense of purpose and excitement**.
- leaders who stimulate and inspire (transform) followers to achieve **extraordinary outcomes**.



TRANSFORMATIONAL/VISIONARY LEADERSHIP STYLE

➤ Pros:

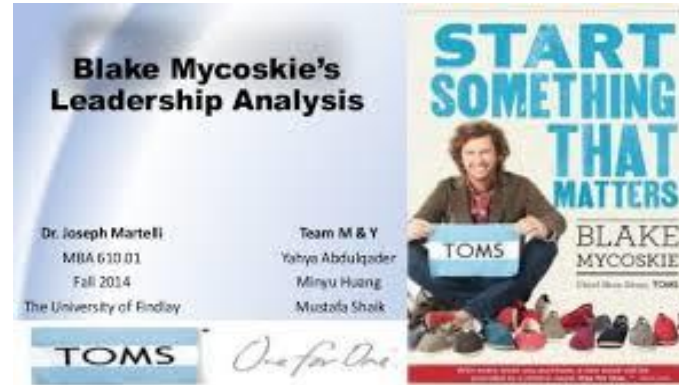
- This style of leadership encourages, motivates and supports employees, often involves recognizing and rewarding people for their good work.
- Enhance innovation.
- Good for teams that have recently experienced failure.

➤ Cons:

- Can become unrealistic and overly optimistic.
- Conflicts if other strong individual in the organization with competing vision.

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TRANSFORMATIONAL/VISIONARY LEADERSHIP STYLE



Richard Branson

CHARISMATIC LEADERSHIP STYLE

- In this leadership, the charismatic leader shows his or her revolutionary power.
- Charisma does not mean sheer behavioral change. It involves a transformation of followers' values and beliefs.



CHARISMATIC LEADERSHIP STYLE

➤ A charismatic leader is an **enthusiastic, self-confident** leader whose personality and actions influence people to behave in certain ways. The most comprehensive analysis of charismatic leaders identified the following personal characteristics they share:

- They have a vision.
- They can articulate that vision.
- They are willing to take risks to achieve that vision.
- They demonstrate behaviors that are out of the ordinary.

CHARISMATIC LEADERSHIP STYLE

➤ Pros:

- Create a vision that make everyone believes that the future will be better.

➤ Cons:

- Too connected to the leader's personality.
- Leader can get out of control.



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CHARISMATIC LEADERSHIP STYLE



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WHO WE LEAD?



STAKEHOLDERS

- Stakeholders are people who can affect or are affected by the execution or outcome of a project.

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MATCHING LEADERSHIP WITH CULTURE



ORGANIZATIONAL CULTURE

- The set of behaviors or beliefs that determine how an organization or team interacts or carries out work.
- Awareness of culture and different circumstances/attitudes is key.
- **Influenced by:**
 - The industry, environment, customers, organizational practices.
 - Personalities, values, principles, etc. of the organization, leader, and team.
- **Influences:**
 - Decision making, risk tolerance, decisiveness, orderliness, competitiveness .
 - Level of attention to detail, amount of process, emphasis on achievement.
 - Supportiveness, reward/punishment, team vs. individual contribution.

SUMMARY AND CONCLUSION

- A leader's title can be everything.
- Leaders adopt **different leadership styles**.
- **Culture** influences every aspect of the organization and team.
- **Stakeholders** are key to any project effort, and comprise multiple groups.



Thank You